

# AYUSH JAIN

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DOB – 19<sup>th</sup> August, 1995

364-L MODEL TOWN PANIPAT (HARYANA), INDIA (132103)

## CAREER OBJECTIVE

I want to establish myself as an expert in textiles by putting together all the efforts and knowledge that I have gained to provide my best to the company I am working with. Also to pursue a challenging career by being a part of an organization that provides me an opportunity to enhance my knowledge and skill-set and utilize them in the best interests of the organization.

## EDUCATIONAL QUALIFICATIONS

Course (Stream)/Examination	Institution/University	Year of Passing	Performance
PGDM	Narsee Monjee Institute of Management Studies (Distance Education)	2019	75%
BCom	University of Delhi	2017	67%
12 <sup>th</sup> , AISSCE	St. Mary's Convent Sr. Sec. School, Haryana	2014	91%
10 <sup>th</sup> , AISSE	St. Mary's Convent Sr. Sec. School, Haryana	2012	8.6 CGPA

## WORK EXPERIENCE

- **FINE FABS** (Jan2021,Present)
  - Working as a production manager of pit loom and braided rugs
  - Working on expanding their online business.
  - Main Products in which I deal includes Hand Woven Rugs, Braided Rugs.
  - Qualities in which these products are made include cotton, cotton chenille, jute.
- **RAJ OVERSEAS (now known as VAYDA OVERSEAS)** (June 2019,December 2020)
  - Worked as a merchandiser for buyers like BRENTWOOD ORIGINALS, HALI, DEBENHAMS, maisons du monde, Feizy.
  - Responsible for communication with buyers and completing the projects on time.
  - Main Products in which I dealt included Hand Tufted Rugs, Hand Woven Rugs, Kilim Rugs, Pillow Covers, Poufs, Throws.
  - Qualities in which these products were made included Wool, Viscose, Cotton, Polyester, Jute.
- **INDESIGN RUGS AND CARPET** (September 2017, May 2019)
  - Worked as a merchandiser for buyers like Edition Bougainville, Asiatic London.
  - Responsible for Sourcing of the goods, Dyeing In charge, production in charge and new developments.
  - Main Products Included Hand Tufted Rugs, Hand Woven Rugs, Kilim Rugs, Leather Rugs.
  - Qualities in which these products were made included Wool, Viscose, Cotton, Jute and Silk.
- **CA ATUL CHOPRA** (June 2017, August 2017)
  - Worked as an accountant intern in the chartered accountant office for few months. Received training under CA and got insights of the accounts department of a company.

## POSITIONS OF STRENGTH

- Monitoring and chasing supplier orders to ensure delivery dates are achieved.
- Helping in sourcing rugs and carpets of different qualities from all over India.
- Ensuring Delivery Schedule is maintained to enable accurate stock management.
- Ensuring price remains competitive and up to date by uploading supplier price lists and monitoring competitors without compromising with the quality of Products.
- Shipping and Logistics Management and documentation.
- Quality Inspections
- New Product Development according to Trends in the market.

## AWARDS & ACHIEVEMENTS

- Awarded for being a hardworking member by the Commerce Department, Shyam Lal College.
- Received many academic awards in school.
- Participated in many International Mathematics Olympiads and have been awarded for the same.

## PERSONAL EXPOSURE

I love travelling and have travelled almost all of North India.  
I am excellent in Cricket, badminton and chess.

## **OTHER INTEREST & ACTIVITIES**

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- Great leadership qualities
- Good communication skills
- Dedicated
- Sincere and Hardworking
- Inclination towards finding out innovative ways to work more effectively.
- Good Social Etiquettes