

Tanmay Bunny Sahni

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EDUCATION

University of California, Los Angeles

Los Angeles, CA

June 2021

- B.A. Public Affairs (GPA 3.5)
- Relevant Courses: Macroeconomics, Quant Methods, Microeconomics, Policy Evaluation, Statistics, Technology Law, Real Estate & Urban Planning

WORK EXPERIENCE

Gerson Lehrman Group (GLG)

Client Solutions Associate

September 2021 to September 2022

- Evaluated and sourced relevant experts from the corporate sector to work on due diligence, problem solving and forecasting style cases with a top management consulting firm
- Regularly interacted with C suite executives, global market experts and regional leaders to serve as a liaison and get them on board for specialized consultations requiring subject matter expertise

UCLA, Anderson School of Management

Los Angeles, CA

Research Associate (Part Time)

November 2020 - June 2021

- Conducted extensive secondary research on core strategy governing forces such as changing demographics, macroeconomic forecasts, and digitalization topics - drawing on sources, including the World Bank and the IMF
- Organized relevant data from large datasets and visualized data through charts and graphs on MS Excel for over 30 different indicators to synthesize material for class presentations

Calfund LLC

Los Angeles, CA

Financial Analyst (Part Time)

September 2019 - March 2020

Calfund LLC is a trucking finance company primarily engaged in subprime lending

- Extracted payment details from the traditional Megasyms software and reconciled it for over 5000 closed customer accounts in Excel
- Traced relevant variables and modeled the performance of over 50 truck makes and models, 20 dealers and their usage time frames to understand qualitative nature of non-performing accounts

Shakti Constructions

Intern

June 2018- August 2018

Shakti Constructions is a private industrial infrastructure leasing company

- Introduced a structural regional marketing plan that ultimately increased new tenant inquiry rates by 15%
- Created a qualitative business checklist for potential tenants to decrease vacancy as well as payment deter rates by 30%

SKILLS AND CERTIFICATIONS

- Languages: English, Hindi, Punjabi and Gujarati
- Coursera Certificates: LEAN, Six Sigma, Digital Business Models
- Creatives: Two time opening act performer at Improv and Standup comedy
- Sports: Former college team member and competitive Badminton player
- Professional Skills: Consulting, Financial Analysis, Quantitative and Qualitative Analysis, Marketing, Liaison