1931 SE 14th Ave

Ocala, FL 34471

(352) 745-2417

[Johnsonj0712@yahoo.com](mailto:Johnsonj0712@yahoo.com)

Jonathan Johnson

|  |  |  |
| --- | --- | --- |
| Objective | I am looking to obtain a position that will provide the platform for my drive, experience, and strong people skills to produce exceptional results and growth for myself as well as the organization. My 25 plus years of vast and extensive experience is diverse in the flooring industry as well as building relationship and maintaining communication to ensure outstanding customer service. I have developed valuable skills like conflict management, brand management, and developing customer relationships. | |
| Skills & Abilities | * Brand Development & Management * Analytical * Strategic Agility * Recruitment * Employee Coaching * Performance Management | * Training Program Development * Detail Oriented * Excellent Communication Skills * Conflict Management |
| Experience | Gator Bound LLC, Ocala, FL Owner/Operator  2006 to Present (FT 2018 to Present)  This business focuses on mobile custom rug binding. My primary focus was on business development, maintenance, and growth of current accounts, planning and scheduling. One Stop Flooring, Ocala, FL Purchasing Agent  2016 to 2018  In this role my primary responsibilities included processing and tracking orders, confirming prices, filing and follow thru of mill claims, researching products suitable for job site conditions and assuring that all work orders are filled and processed. Cisco Flooring Supplies (shoreline flooring supplies), Gainesville, FL Branch Manager  2003 to 2016  In this role my primary responsibilities included the following:   * Direct and coordinate activities of personnel engaged in buying, selling, and distributing materials such as equipment, machinery, and supplies. * Locate vendors of materials, equipment, supplies, and determine product availability with terms of sales. * Prepare and process requisitions and purchase orders for supplies and equipment. * Manage accounts receivable and completion of operational duties on a daily basis. * Generated sales and motivation by building customer relationships and loyalty to the   company.   * Performed operational and merchandising functions to ensure profitability and   customer satisfaction to drive results.   * Manage all aspects of customer service including resolving vendor or contractor   grievances and/or claims against suppliers through proactive communication.   * Coordinated work activities to ensure productivity including inventory, account   receivable, product organization, and customer satisfaction.   * Determine charges for services requested, collect deposits and/or payments, and   execute billing arrangements on a daily basis. Noble Tile, Gainesville, FL Tile Apprentice  2006 to 2007  In addition to my normal work week, I worked as an apprentice for and experienced, professional tile setter to learn additional trade skills. My responsibilities included loading and unloading material, mixing, troweling and job site clean-up. Cisco Flooring Suppplies (shoreline flooring supplies), Ocala, FL Salesman / Driver  1995 to 2003  My primary responsibilities included obtaining materials from vendors, stocking, paperwork, ordering to specifications. I had to utilize computer programs designed to support various warehouse functions including inventory. I was trained on forklifts, electric pallet jacks, push carts and state driving laws with applicable safety practice and procedures. | |
| Education | Lake Weir High School Lake Weir, FL  HS Diploma | |
| References | Provided Upon Request | |